

# LEATHER MASTER<sup>®</sup>, Inc

455 N. Ottawa St. • Joliet, Illinois 60432  
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*Prices effective September 1, 2016*

## WHOLESALE PRICE LIST



**For more information visit us at:**

[www.suedecleaners.com](http://www.suedecleaners.com)

[jconway@suedecleaners.com](mailto:jconway@suedecleaners.com)

**MEMBERS OF:**



INTERNATIONAL  
FABRICARE INSTITUTE™



Illinois State  
Fabricare Association



**IICRC**  
Institute of Inspection Cleaning  
and Restoration Certification

To Our Valued Customers:

### A Word About Pricing Policy & Strategies

Leather Master, Inc. is a family owned and operated business, which started in 1976. Since its inception the companies pricing policy has been the same; we believe that we provide a quality service at a competitive price. It is a price which allows Leather Master to hire and retain a qualified staff deserving of a decent wage. It has allowed us to invest in state-of-the-art equipment and technologies that will insure delivery of consistent quality work to you our valued customer. Also, we have made a significant investment to improve the quality coming out of our pressing department with the latest in European tensioning equipment. Our latest addition is in our cleaning department, adding a Silicone based cleaning process specifically formulated for suede and leather cleaning.

The dry cleaning industry both now and in the future will require unprecedented commitment and investment in equipment and programs to satisfy OSHA and EPA requirements. At the same time the cost of materials to properly care for and deliver good work continue to escalate. Business, health and vehicle insurance premiums as well, require a larger investment every year. Also, we have faced natural gas and fleet-fueling costs that have risen substantially.

We believe that the industry as a whole can not “give” its product away without proper regard to profit and the future of the industry. This price list reflects this philosophy. The prices are competitive, reasonable, reflect the necessity of conforming to state and federal regulations, and allow you the retailer to make a fair profit.

**When calling, please ask for the following individuals:**

**Accounting** ..... **Stephanie**    **Cleaning Questions** ..... **John**  
**Customer Approval or Return Items** ..... **Jay**    **Specialty Cleaning** (wedding gowns, rugs)..... **Jay**

#### **Inspection at the counter means good customer relations!**

- The four most important areas for rips and tears are: pockets, underarms, buttons, and snaps.
- Check for shrinkage (if the lining is “too big” the garment has probably shrunk.)
- Check the linings (acetate, pile, quilted or wool) for seam integrity, as well as the outer seams for weakness.
- Look for dye fade, discoloration, light seams, and oxidation.
- Check knit trims for distortion, stretching, moth holes, and tears.
- Inspect skin condition and the condition of any fur trim. Does it appear cracked, weak, or dry?
- Check for mold, mildew, ink, paint, and protein stains.

#### **CLEANING**

LEATHER MASTER has the finest computer controlled cleaning machinery available to the industry. Our professional staff uses the latest techniques and technology to provide the highest in quality suede, leather and fur cleaning. Use us, and a fast, courteous response is a standard you’ll come to expect.

#### **REPAIRING**

We are extremely proud of our repair department. We have a large stock of both necessary and hard to find items enabling us to return your order looking factory fresh. Employing qualified personnel is how we produce professional results time after time.

#### **REFINISHING**

We at LEATHER MASTER take great pride in our finishing department. Our professionals have the knowledge and experience required to identify and prescribe proper finishing for each garment. So when it has to look great, demand LEATHER MASTER!

#### **PAYMENT TERMS**

We will gladly accept your debit or credit card either over the phone or as completed on the mail order form. Payment terms are net 30 providing we have a credit card on file. Otherwise, terms are C.O.D.

# SUEDE AND LEATHER CLEANING

	Wholesale Price
Jackets.....	\$25.25
Athletic Jackets .....	\$26.25
<b>"All Athletic jackets are cleaned at Customer Risk Only for Color Bleeding of Trim &amp; Patches"</b>	
3/4 Coat, Sport Coat.....	\$28.25
Full Length Coat .....	\$30.25
Blouse, Chaps, Pants, Shirt .....	\$25.25
Skirts 0-21 inches.....	\$21.25
Skirts over 21 inches, Bib Shorts .....	\$23.25
Halter, Vest-Hide on one side.....	\$21.25
Vest-Hide all around .....	\$23.25
Trimmed Garment .....	\$23.25
Dress, Jumpsuit .....	\$28.25
Shorts.....	\$20.25
Sweater Panel .....	\$23.25
Child's Garment .....	\$21.25
Purse, Back Pack, Etc.	
* Customer Risk Only .....	\$25.50
Gloves, Ties	
* Customer Risk Only .....	\$15.00
Caps, Slippers	
* Customer Risk Only .....	\$17.50
Belts, Collars.....	\$ 9.50
Water Repel	
"Highly recommended for all Suede, Shearling and Nubuck items" .....	\$ 9.50
<b>We now clean, condition and water repel Ugg Boots.</b>	
Let us remove the salt stains and other damages from the harsh Midwest winters .....	\$ 25.95
Buttons Removed / Re-Sewn (Each).....	\$ 1.50
Blood, Mold, Mud, Fire, Vomit (Excessive).....	Add \$10.50
Fire/Smoke Damage-Ozoned .....	Add \$14.50
Multi-colored	
(3 or more colors of hide).....	Add \$ 3.50
Down Filled Suede or Leather .....	Add \$ 3.50
Items with Suede or Leather Lacing.....	Add \$ 3.50
Zip Out Fur Liners .....	Add \$10.50
Shearling Garments .....	Add \$ 6.50
Press Only .....	50% of Cleaning
Spray Only .....	By Estimate
Hand Painting of multi-colored garments .....	By Estimate
Designer & High Fashion Items .....	Add \$10.00
Remove/Replace Knit Trim on Heavily Worn Cuffs.....	\$60.00

*Caps, Gloves, Hats, Purses and Athletic  
Jackets when sent in are all cleaned at the  
Customer's Risk. Also cleaned at Customer's Risk  
are all high fashion and multi-colored items such  
as, but not limited to: Pelle Pelle, Roca Wear,  
Avirex, Fubu, Phat Fram, etc.*

## ULTRA SUEDE AND VINYL

	Wholesale Price
Ultra Suede Skirt, Pant .....	\$21.25
Ultra Suede Jacket.....	\$23.25
Ultra Suede Coat.....	\$26.25
Vinyl Pants, Skirt .....	\$23.25
Vinyl Jacket .....	\$23.25
Vinyl Coat .....	\$26.25
Vinyl Athletic Jacket .....	\$24.25

*\*Customer Risk only on all vinyl items.*

## FUR CLEANING

	Wholesale Price
Boa, Collar .....	\$13.00
Hat, Muff .....	\$14.00
Jacket .....	\$23.25
Stole.....	\$21.50
Coat .....	\$28.25
Monograms .....	\$30.50 & Up
Cloth Jacket or Coat w/Fur Trim.....	\$17.50
Fur Lined Cloth Jacket .....	\$25.00
Fur Lined Cloth Coat .....	\$30.00
Fur Lined Leather Jacket.....	\$29.25
Fur Lined Leather 3/4 or Coat.....	\$32.25
Fur Trimmed Hood Only .....	\$ 8.00
Fur and Fake Fur	
"long haired" Rugs (per sq. ft.) .....	\$ 2.45
with a \$18.00 min. Ex. 5' x 5' =	<b>\$48.75</b>
Sheep Skin Seat Covers (Each).....	\$18.50

## FUR MAN MADE

	Wholesale Price
Boa, Collar, Hat, Muff .....	\$19.50
Jacket, Stole .....	\$23.25
Coat.....	\$26.25

## INSURED COLD STORAGE

	Wholesale Price
Any article Cloth, Fur or Leather .....	\$38.50
<i>(Storage includes \$200.00 insurance per garment. Additional insurance is at the rate of \$2.00 per hundred dollars valuation.)</i>	
<i>*Storage season begins March 1st.</i>	
<i>*Please call at least 1 week in advance to request delivery of an item in storage.</i>	
<i>*All items must be out of storage by December 15th.</i>	

## WEDDING GOWNS

	Wholesale Price
Boxed only .....	\$ 76.95
Clean only .....	\$ 56.95
Press only .....	\$ 56.95
Clean & Pressed to Wear .....	\$ 86.95
Clean & Preserve Standard or Deep Box .....	\$120.95
Clean & Return for Inspection, then Preserve .....	\$130.95
Clean & Preserve 2 Boxes .....	\$156.95
Extremely Soiled Hemlines .....	add \$ 7.00
Child's Dress Cleaned & included in Box.....	add \$21.95
Reseal only .....	\$ 21.95
Formal Gowns .....	\$21.95

## LIFE MEMORABILIA PRESERVATION

### ~ CLEAN and PRESERVE ~

#### CATEGORY #1

Religious Wear, Baby Clothing, Christening Gown, Flower Girl, Baptism, Dolls	
Wholesale Price .....	\$66.95

#### CATEGORY #2

School Uniforms & Garments, Reunion, Fraternity Wear, Sports Attire, Costumes, Retirement, Job Uniforms, Military and Scouting Uniforms, Formal Wear	
Wholesale Price .....	\$66.95

#### CATEGORY #3 (Preserve - only items)

Keepsakes and Souvenirs, Diplomas, Job Memorabilia, Pet Related Items, Hobby Items, Special Gifts, Stuffed Animals, Collectibles	
Wholesale Price .....	\$57.95

#### CATEGORY #4 (Add Cost of Cleaning)

Leather Wear, Antique Wear	
Wholesale Price .....	\$57.95

## REPAIRS

### ~ BUTTONS, BUCKLES, SNAPS & BELTS ~

	Wholesale Price
Buttons Removed and Re-Sewn after Cleaning or Tightened (each) .....	\$ 1.75
New Buttons (each).....	\$ 2.75
Leather Buckle .....	\$12.50
Plastic Buckle .....	\$12.50
Fur Hook and Eye per set .....	\$12.00
Snaps – Metal per set .....	\$ 6.55
Belts.....	By Estimate

## REPAIRS

### ~ ZIPPERS in Suede & Leather Items ~

We use YKK #5, #7 & #10 Zippers. We will substitute what we feel is appropriate when a manufacturer uses a color or size that is not readily available.

	Wholesale Price
0 - 12 Inches .....	\$25.75
12 - 24 Inches .....	\$28.75
24 - 36 Inches .....	\$32.75
36 - 72 Inches .....	By Estimate
Over 72 Inches.....	By Estimate
Heavy Duty and Motorcycle #7 OR #10 .....	\$36.75
Lining Zippers .....	\$36.75
Zippers on Hood .....	\$38.00
Zipper Slide .....	\$10.00
Snaps removed and replaced in order to install a new zipper Wholesale....	add \$2.00 per half set

### ~ ZIPPERS in Cloth Garments ~

	Wholesale Price
Zippers up to 36 Inches .....	\$36.00

### ~ EMBLEMS and PATCHES ~

Request an estimate for items that need multiple patches installed

	Wholesale Price
Elbow Patches (per pair) .....	\$40.00
Lettermen Patches (each) .....	\$17.85
Police Patches (each) .....	\$17.85

### ~ MISCELLANEOUS ~

	Wholesale Price
Bind Cuffs w/Leather .....	\$50.00
Knit Collar .....	\$31.95
Knit Cuffs (per pair) .....	\$35.95
Knit Waistband .....	\$35.95
Shorten Pants.....	\$32.00
Shorten Skirt .....	\$33.95
Shorten Dress or Coat.....	\$60.00 & Up
Shorten Sleeves – Standard.....	\$37.00
Shorten Sleeves – with Zippers.....	\$55.00
Remove and Raise Cuffs .....	\$55.00
Taper Skirt.....	\$41.95 & Up
Taper Pants .....	\$41.95 & Up
New Panel .....	By Estimate
Replace or Flip Collar.....	By Estimate

### ~ SEAMS, RIPS, TEARS & REPAIR Only ~

	Wholesale Price
Minimum Charge .....	\$ 9.00
Minimum Charge for Fur Repairs .....	\$19.50
<i>Any garment sent in for repair only must be relatively clean. Any pants or skirts must be cleaned in order to be repaired.</i>	

## LININGS AND POCKETS

	Wholesale Price
Pants or Skirt (Type of Lining)	
Satin .....	<b>\$ 70.00</b>
Jacket (Type of Lining)	
Satin .....	<b>\$ 84.95</b>
Quilted .....	<b>\$100.95</b>
3/4 Coat (Type of Lining)	
Satin .....	<b>\$ 89.95</b>
Quilted .....	<b>\$110.95</b>
Coat (Type of Lining)	
Satin .....	<b>\$ 94.95</b>
Quilted .....	<b>\$124.95</b>

\***New pockets** are not automatically included with a new lining. **New pockets** will only be installed at the customers' request.

\*Existing manufacturer and care labels are automatically installed in the new lining.

\*Polyfill backed linings will be replaced with flannel backed lining where available. If that is not available, then our heavy overcoat lining will be substituted. If the customer prefers a quilted lining; keep in mind that colors are very limited, and will cause the garment to fit tighter

\*Allow a minimum of 2 weeks for re-lines.

	Wholesale Price
New Sleeve Linings	
Satin .....	<b>\$49.95</b>
Quilted .....	<b>\$56.95</b>
New 1/2 Lining in body	
Satin .....	<b>\$49.95</b>
Quilted .....	<b>\$56.95</b>
New Pocket (Each) .....	<b>\$18.00</b>
New Lining in Hood .....	<b>\$40.00</b>
Pattern Making .....	<b>\$20.95</b>
Linings in Fur Garments .....	<b>By Estimate</b>

## MAIL ORDER

Leather Masters proudly offers our Clean By Mail specialty cleaning service.

Visit our website at  
<http://www.suedecleaners.com/index-5.html>  
 or use the included form. Please note there is an added \$5 charge on all orders for shipping and handling.

## DOWN FILLED

	Wholesale Price
Jacket .....	<b>\$25.25</b>
Coat .....	<b>\$28.25</b>
Comforter .....	<b>\$27.95</b>
Polyester Comforter .....	<b>\$18.50</b>

### ~ FEATHER BED PRICING ~

50x50...up to...59x92 .....	<b>\$59.95</b>
60x60...up to...69x92 .....	<b>\$69.95</b>
70x70...up to...79x92 .....	<b>\$73.95</b>
80x80...up to...89x92 .....	<b>\$85.95</b>

# PILLOW CLEANING

## ~ PILLOW CLEANING PROCEDURE ~

Pillows are always cleaned individually. The old ticking is cut open and the contents are emptied into the machine where they are exposed to anti-bacterial lights to sanitize the contents, are fluffed and are placed in a new white on white ticking. Advise the customer that during the cleaning process up to 1 lb. of dust and foreign materials are removed and new feathers/down can be added in ¼ lb. increments. Also advise them that the old ticking is immediately discarded and will not be returned.

	Wholesale Price
Standard (Approx. 19" x 26") .....	\$11.25
Queen (Approx. 19" x 30") .....	\$12.25
King (Approx. 19" x 36") .....	\$13.25
Body Pillow .....	\$24.75
Custom Size -up to 19" Sq. ....	\$20.20

Wholesale  
Price

Custom Size -Large 20" to 40" Sq. ....	\$23.50
Feathers (Price per ¼ lb. bag) .....	\$ 4.95

**Add \$5.00 for each pillow returned for special requests such as "make 3 pillows into 2".**

# DECORATOR CUSHIONS

	Wholesale Price
Up to 12" .....	\$12.50
13" up to 24" .....	\$18.00
25" up to 36" .....	\$32.50
37" and larger .....	By Estimate

# AREA RUGS

## ~ RUG POLICY ~

Please follow the guidelines below when using our professional rug cleaning service.

1. Our rug cleaning service is provided for our Leather and Suede customers only.
2. All rugs are cleaned at Customer Risk Only.
3. Repair service for rugs is not available.
4. Do not accept rugs or cushions that are wet or have mold or mildew.
5. Do not accept rugs or cushions with urine stains or odor.
6. Do not accept rugs or cushions that are badly damaged.
7. Rugs should be rolled-up for pick-up. Folding rugs may cause permanent damage.
8. Rugs and cushions should have a control number securely pinned to the item.
9. Rugs that are heavily soiled or covered with animal hair should be wrapped for pick-up. Excessive soil or animal hair may not be completely removed during cleaning.
10. Please inspect and discuss realistic expectations with each customer. This will help to avoid complaints.
11. Allow a 2-week turn around for cleaning.
12. No estimates will be given.

**Leather Master reserves the right to reject any rug or cushion that we determine can not be satisfactorily cleaned, or is too large to handle safely.**

Wholesale Price		Wholesale Price		Wholesale Price	
1' x 1' .....	\$12.00	4' x 4' .....	\$16.00	6' x 11' .....	\$66.00
1' x 2' .....	\$12.00	4' x 5' .....	\$20.00	7' x 7' .....	\$49.00
1' x 3' .....	\$12.00	4' x 6' .....	\$24.00	7' x 8' .....	\$56.00
2' x 2' .....	\$12.00	4' x 7' .....	\$28.00	7' x 9' .....	\$63.00
2' x 3' .....	\$12.00	4' x 8' .....	\$32.00	7' x 10' .....	\$70.00
2' x 4' .....	\$12.00	4' x 9' .....	\$36.00	7' x 11' .....	\$77.00
2' x 5' .....	\$12.00	5' x 5' .....	\$25.00	7' x 12' .....	\$84.00
2' x 6' .....	\$12.00	5' x 6' .....	\$30.00	8' x 8' .....	\$64.00
2' x 8' .....	\$16.00	5' x 7' .....	\$35.00	8' x 9' .....	\$72.00
3' x 3' .....	\$12.00	5' x 8' .....	\$40.00	8' x 10' .....	\$80.00
3' x 4' .....	\$12.00	5' x 9' .....	\$45.00	8' x 11' .....	\$88.00
3' x 5' .....	\$15.00	5' x 10' .....	\$50.00	8' x 12' .....	\$96.00
3' x 6' .....	\$18.00	6' x 6' .....	\$36.00	8' x 13' .....	\$104.00
3' x 7' .....	\$21.00	6' x 7' .....	\$42.00	9' x 9' .....	\$81.00
3' x 8' .....	\$24.00	6' x 8' .....	\$48.00	9' x 10' .....	\$90.00
3' x 9' .....	\$27.00	6' x 9' .....	\$54.00	9' x 11' .....	\$99.00
3' x 10' .....	\$30.00	6' x 10' .....	\$60.00	9' x 12' .....	\$108.00

*\* Round Rugs and Walk on Mats are priced as rugs. Example: 4 ft. round = 4x4. Odd sized rugs that do not show up on this list will be priced at \$1.00 per square foot. There will be a charge of \$10.00 for excessive mold. Rugs that require deodorizing will be assessed a charge equal to ½ the service cost.*